

Contracting Interview preparation advice





CONTRACTING INTERVIEWS – WHAT TO EXPECT

Congratulations on securing an interview for a contracting role. The following advice outlines the general expectations and provides tips to help you navigate the interview process successfully. While there may be exceptions, this advice serves as a useful guideline in most cases.

Contractor interviews typically last between 30 to 45 minutes. During this time, expect a brief overview of the project and its requirements, as well as an assessment of your skills and project experience. Be prepared for a focused discussion on your abilities to meet the specific needs of the role.

FIRST CONTRACTING INTERVIEW?

For those experiencing their first contracting interview, it's important to note that contract roles often prioritise specific projects and required expertise. Cultural fit, long-term career ambitions, and fitting into the overall company structure may have lesser importance. Keep in mind that the interview process is generally pragmatic and straightforward. It can be off-putting or feel unnatural to be offered a contract with a significantly higher day rate after a mere 30-minute conversation via an online call, but rest assured, this is a fairly normal practice.

TIPS AND ADVICE

- **Research the Company and Project:** Before the interview, conduct thorough research on the company and the project you will be working on. Understand the company's goals and industry trends. This knowledge will allow you to tailor your answers and demonstrate genuine interest in the organisation and project. It also helps you ask informed questions during the interview.
- Understanding the Role and Deliverables: Request a detailed description of the role and the specific deliverables expected. Take the time to thoroughly understand the project requirements, allowing you to tailor your responses accordingly. This demonstrates your commitment to addressing the project's objectives effectively.
- Highlight Relevant Experience: Focus on the specific requirements of the role and share relevant examples from your previous projects and experiences. Use these examples to demonstrate how your skills and expertise align with the position. This approach helps the interviewer assess your ability to deliver results.
- Honesty in Assessing Fit: Be honest when assessing your fit for the role. Highlight your strengths that align with the position but also acknowledge any areas where you may require additional support or development. This showcases self-awareness and a willingness to grow professionally.
- Close and Clarify Next Steps: Towards the end of the interview, seek clarification
 on the next steps in the hiring process. This shows your proactive approach and
 ensures you have a clear understanding of what to expect. It also leaves a positive
 impression on the interviewer, displaying your professionalism and enthusiasm.

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WHAT TO EXPECT POST-INTERVIEW

In most cases, a single interview stage is sufficient for contractor roles. However, there may be exceptions where a second interview with another team member is requested. If this happens, view it as an opportunity for further assessment and demonstrate your compatibility within the team. Your consultant should be able to advise you of the interview stages prior to the beginning of the process.

CONCLUSION

In conclusion, when preparing for a contracting interview, it's essential to understand the unique expectations and dynamics of the role. By conducting thorough research, understanding the role and deliverables, highlighting relevant experience, being honest about your fit, and seeking clarification on the next steps, you can navigate the interview process successfully.

Good luck and be sure to check in with your consultant both prior and post interview.

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